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#### Show-Off Your Smarts!

#### Instructions



- Assemble into a small group assigned by the instructor.
- As a group, review the questions below.
- As a group, select one of the questions to discuss.
- Discuss your ideas/answers/responses as a group.
- Select one person to present your response to the class.

Q1. How can this information be applied to a young-person's life?

Q2. Why might this information be important to a business person?

Q3. What type of businesses must apply this information and why?

Q4. As a business owner, how would you apply this information?

Q5. How might this information make you a better employee?

Information covered in this topic ...

Buy	Make	Move
Store	Sell	SCM
Optimize	Sen	Reduce Cost

## **Review Your Understanding**



# Based on the previous text and illustrations, answer these (T/F)

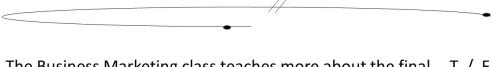
Product-based companies generally have all five processes T / F this class calls supply chain management.

The first process in the supply chain is "Buy" – which is T / F sometimes called purchasing or procurement.

The "Make" process is about manufacturing or assembling T / F component parts into something new.

The "Move" process is about transporting goods and T / F materials from one location to another.

The "Store" process is about storing (or warehousing) things. T / F



The Business Marketing class teaches more about the final	T / F
process called "Sell" – which includes sales and marketing.	

Government and non-profit organizations do not have	т/	F
to worry about a supply chain management process.		

Supply chain management processes often improve	T / F
through good computer systems.	

Major professional services firms (for example,T / Fmgt. consulting firms) often have experts in SCM.

Business people do not care about SCM. T / F

Self-Check. Don't Peek: T T T T T T \* T F T T F

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### R.A.C.E.

Use this hypothetical business situation to complete your R.A.C.E. page.

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Assume you are starting a business. Your business will make desks and chairs for schools. You have a great design for your products in mind. You know that supply chain management is important.

How would you respond to the situation?

## Supply Chain Management



Rephrase. Answer. Citation. Example.

**<u>Rephrase</u>** the instructor's question regarding the topic.

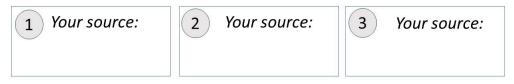
<u>Answer</u> the question above in three ways. Use your notes from the videos, the summarized paragraphs, or the discussion.





3

<u>**Cite</u>** the source (video/paragraph) you used in your answers.</u>



**Example** write an example situation related to the topic.

